

31<sup>st</sup> March 2016.

**National Stock Exchange of India Limited,**  
“Exchange Plaza”,  
Bandra-Kurla Complex, Bandra (East),  
Mumbai-400051.

**BSE Limited,**  
P.J. Towers,  
Dalal Street,  
Mumbai-400001.

Dear Sirs,

**Sub.: Suzlon wins order of 197.40 MW from a leading power utility.**

Enclosed please find the copy of the press release in the subject matter.

This is for your information as also for the information of your members and the public at large.

Thanking you,

Yours faithfully,

**For Suzlon Energy Limited**



**Hemal A.Kanuga,**  
**Company Secretary.**  
**M. No. F4126.**

Encl.: As above.

31<sup>st</sup> March 2016

## Suzlon wins order of 197.40MW from a leading power utility

- Order for 56 units of S97 120m hybrid tower and 38 units of S97 90m tubular tower with rated capacity of 2.1MW each
- Project to be progressively completed in Kutch and Bhavnagar districts, Gujarat, by March 2017
- The project will provide electricity to ~0.1 million households and curb ~0.42 million tonnes of CO2 emissions per year

**Pune, India:** The Suzlon Group, one of the leading global renewable energy solutions providers in the world, today announced its order win for development of 197.40MW wind power project from a leading private sector power utility. Suzlon will install its S97 suite of wind turbine generators (WTGs) with 120m and 90m hub height and rated capacity of 2.1MW each. The projects will be located across three sites in the Kutch and Bhavnagar districts of Gujarat. The project will be commissioned in phases with complete execution scheduled by March 2017.

Suzlon will execute the entire project on a turnkey basis and will also provide comprehensive operation and maintenance services for the complete project lifecycle.

The Suzlon Group is credited with building one of Asia's largest wind parks located in Kutch, Gujarat and has contributed ~1,742MW of wind energy installations across the State. Suzlon's wind installations in the state offset ~3.5 million tonnes of CO2 emissions annually, thereby supporting the transition of the state to a sustainable green energy mix.

**Speaking on the order win, Mr. Ishwar Mangal, Chief Sales Officer, Suzlon Energy, said, "The order win from the leading power utility underscores our commitment and focus on the domestic market. The customer faith and trust in our technology, new products and end-to-end capabilities is truly encouraging. We believe the synergy in our common resolve towards India's energy security brought us together to partner for this project. We are witnessing interest from power utilities to invest in renewable energy not only to meet their RPO requirements, but to also contribute towards a greener tomorrow.**

*Suzlon has more than two decades of experience in the wind sector and is the custodian of more than 9GW wind assets across India. We are best equipped to cater to the growing demand for renewable energy in India with our pan-India presence, comprehensive product portfolio, robust in-house R&D and best-in-class services."*

The S97 series of 2.1MW WTG features the time tested Doubly Fed Induction Generator (DFIG) technology which is designed to maximise generation at lower wind sites. It not only delivers higher energy output, but also offers higher return on investment (ROI) for our customers. At a height of 120 meters the S97 120m is the world's tallest all-steel hybrid tower which combines both, lattice and tubular structures. Designed indigenously to harness the enhanced availability of wind resources at higher altitudes, the hybrid tower has made low wind sites viable. The prototype set up in November 2014 at Kutch, Gujarat, recently achieved a Plant Load Factor (PLF) of 35%. It has successfully generated 6.42 million kWh over the first 12 months of operation.

**About Suzlon Group:**

The Suzlon Group is one of the leading renewable energy solutions providers in the world with an international presence across 19 countries in Asia, Australia, Europe, Africa and North and South America. With over two decades of operational track record, the Group has a cumulative installation of approximately 15GW of wind energy capacity, a workforce of over 8,000, a low-cost manufacturing base and strong in-house R&D set-up in Germany, the Netherlands, Denmark and India. Approximately 9GW of the Group's installation is in India, which makes up for ~37% of the country's wind installations, making Suzlon the largest player in this sector. The company has recently forayed into the solar space. The Group, headquartered at Suzlon One Earth in Pune, India, is comprised of Suzlon Energy Limited and its subsidiaries. Suzlon corporate website: [www.suzlon.com](http://www.suzlon.com)

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