



Suzlon wins order of 71.40MW from Gujarat Industries Power Company Ltd.

- Order for 29 units of S97-120 m hybrid tower and 5 units of S97-90 m tubular tower with rated capacity of 2.1MW each.
- Project to be completed in Kutch, Gujarat by April 2017.
- To provide operation and maintenance service for a period of 20 years.

Pune, India: The Suzlon Group, one of the leading global renewable energy solutions providers in the world, today announced its maiden order win for 71.40MW wind power project from Gujarat Industries Power Company Ltd (GIPL), a leading Gujarat based public sector undertaking engaged in the business of electrical power generation. Suzlon will install 29 units of S97-120m Wind Turbine Generators (WTGs) with all steel hybrid tower and 5 units of S97-90m WTGs with tubular tower having rated capacity of 2.1MW each.

Located in Kutch district, Gujarat, the project will be completed in three phases with execution culminating by April 2017. Suzlon will execute the entire project on a turnkey basis and will also provide operation and maintenance services for a period of 20 years through an integrated service package.

Suzlon has more than two decades of experience in wind sector and maintains and services more than 9GW across India, accounting for nearly 37% of the country's total installations. As of March 2015, Gujarat's total wind installations stand at 3,645MW, out of which 1,742MW has been contributed by Suzlon. Suzlon's wind energy installations in Gujarat offset approximately 3.5 million tonnes of CO2 emissions, thereby supporting the transition of the state to a sustainable energy mix.

The S97 series of 2.1MW WTG feature the time tested Doubly Fed Induction Generator (DFIG) technology which is designed to maximise generation at lower wind sites. It not only delivers higher energy output, but also offers higher return on investment for our customers.

At a height of 120 meters the S97-120m is the Worlds' tallest All-Steel Hybrid tower which combines both lattice and tubular structures, designed indigenously to harness the enhanced availability of wind resources at higher altitudes making low wind sites viable. The combination of lattice and tubular gives enhanced tower strength at lower cost. The three-dimensional lattice structure can support heavier weights due to the broad base and reduces the steel requirement apart from being logistic friendly. The prototype, set up in November 2014, at Kutch, Gujarat, achieved a PLF of 35%. It has successfully generated 6.42 million kWh over the first 12 months of operation. The evolutionary product has received an encouraging response from customers across segments and reflects in the ~600MW orders received till date

Mr. Ishwar Mangal, Chief Sales Officer, Suzlon Energy, says, "Gujarat has been at the forefront of generating power through renewable energy sources and Suzlon has played a pivotal role in contributing to its renewable energy portfolio. We have developed one of Asia's largest wind



parks at Kutch (Gujarat) with current capacity of over 1 GW as at 31st March and ongoing further installations.

We are pleased to partner with Gujarat Industries Power Company Ltd. (GIPL) for driving their commitment towards sustainable and affordable energy. We are thankful to GIPL for the confidence reposed in Suzlon and its technology. With our comprehensive product portfolio, robust in-house R&D and more than 2 decades of experience in providing end-to-end solutions to customers alongwith integrated maintenance and services, we are best equipped to pursue our focus on bringing down the cost of energy"

About Suzlon Group:

The Suzlon Group is one of the leading renewable energy solutions providers in the world with an international presence across 19 countries in Asia, Australia, Europe, Africa and North and South America. With over two decades of operational track record, the Group has a cumulative installation of approximately 15GW of wind energy capacity, a workforce of over 8,000, a low-cost manufacturing base and strong in-house R&D set-up in USA, Germany, the Netherlands, Denmark and India. Approximately 9GW of the Group's installation is in India, which makes up for ~37% of the country's wind installations, making Suzlon the largest player in this sector. The company has recently forayed into the solar space. The Group, headquartered at Suzlon One Earth in Pune, India, is comprised of Suzlon Energy Limited and its subsidiaries. Suzlon corporate website: www.suzlon.com

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