

For Immediate Release

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Suzlon continues to witness order traction in India; wins 81.90MW turnkey orders from new and existing customers

- **Newly launched S97 120m and S111 90m together constitute 75% of the orders**
- **Turnkey orders from small and medium enterprises (SMEs) and a municipal corporation**
- **90% orders from repeat customers**

Pune, India: The Suzlon Group, one of the leading global renewable energy solutions providers in the world, today announced its order wins for a combined capacity of 81.90MW. The orders have been received from an assortment of customers representing SMEs across diverse industry segments including food and agro, textiles, chemical, real estate and engineering. It also includes a consecutive repeat order from the country's first municipal corporation to invest in wind energy. Suzlon will install its robust multi-megawatt S111 90m, S97 120m, S97 90m, and the S95 90m turbines with rated capacity of 2.1MW each.

Suzlon will provide a comprehensive range of services to build and maintain the wind projects, which include design, supply, installation, commissioning and dedicated life cycle asset management services. The projects are spread across the key wind states of Tamil Nadu, Gujarat, Andhra Pradesh and Madhya Pradesh, and are scheduled to be completed by FY17.

Mr. Ishwar Mangal, Chief Sales Officer, Suzlon Group said, *"The order wins from our new and existing customers affirms our role as the preferred partner for end-to-end renewable energy solutions across industry sectors and across the country. Our technological expertise and continuously upgraded product portfolio have allowed us to offer customized solutions that are suitable to varying wind regimes. We will continue to develop high yield products that effectively bring down the cost of energy."*

Suzlon is also committed to achieve the government target of 175GW by 2022. With over 18 years of market leadership, over 9GW installations, pan-India presence and best-in-class service, we are well positioned to capture the opportunities in the domestic market."

The innovative S9X series product portfolio is designed to optimally harness the available wind resources and deliver higher energy and return on investment (ROI) to customers. The S97 2.1MW wind turbine generator (WTG) features the time tested Doubly Fed Induction Generator (DFIG) technology which is designed to maximise generation and unlock low wind sites.

The consolidated order wins consist of more than 75% orders for the two new products, Suzlon's next-generation wind turbines the S97 120m hybrid tower and the S111 90m. The S97 120m is the tallest all-steel hybrid tower (120 meter height) in the world and combines both lattice and tubular structures. The S97 120m prototype, set up in November 2014, at Kutch, Gujarat, achieved a plant load factor (PLF) of 35%, successfully generating 6.42 million kWh over the first 12 months of operation. The S111 90m features a rotor diameter of 111.8 meters with a swept area of more than 9500 square meters, making it one of the highest yielding wind turbines in its class.

About Suzlon Group:

The Suzlon Group is one of the leading renewable energy solutions providers in the world with an international presence across 19 countries in Asia, Australia, Europe, Africa and North and South America. With over two decades of operational track record, the Group has a cumulative installation of approximately 15GW of wind energy capacity, a workforce of over 8,000, a low-cost manufacturing base and strong in-house R&D set-up in Germany, the Netherlands, Denmark and India. Approximately 9GW of the Group's installation is in India, which makes up for ~37% of the country's wind installations, making Suzlon the largest player in this sector. The company has recently forayed into the solar space. The Group, headquartered at Suzlon One Earth in Pune, India, is comprised of Suzlon Energy Limited and its subsidiaries. Suzlon corporate website: www.suzlon.com

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