



## **Suzlon secures 150 MW order from infrastructure major DLF**

**Mumbai:** Suzlon, India's leading and world's fifth largest wind power solutions company, signed a major new order with DLF Limited, one of India's leading infrastructure development companies, for 150 MW of wind turbine capacity.

The order, to be supplied in 100 units of Suzlon's S82 – 1.5 MW turbines, will be installed as part of a project in Gujarat, India, by March 2008, making it the largest single-order in wind for the State.

Mr. I. C. Mangal, Head Suzlon SBU – West, stated: "We are very pleased to secure this major order from DLF. This order marks a major new initiative from DLF to invest in power - one of the most critical infrastructure areas for India today, and through wind making it an environmentally friendly and sustainable venture."

The DLF group is a leading real estate developer based in New Delhi, India. The group has over 289 million sq. ft. of existing development and 615 million sq. ft. of planned projects spread over residential, commercial, retail, hotels, and infrastructure and SEZ projects.

The major order comes in continuation to the growing investments and interest from corporates in large wind projects averaging more than 100 MW each. Speaking on the order, Mr. Andre Horbach, CEO – Suzlon Group said: "This order reflects the growing maturity of the wind energy sector in India, and is a clear testament to Suzlon's ability to plan and execute large, successful and profitable wind projects.

India is today one of the major markets for wind energy in the world, ranking as the third leading market in terms of annual installations in 2006 ahead of Spain and China. Estimates project strong growth for the sector in India over the next five years, with nearly 12,000 MW in new capacity added by 2011, taking cumulative installations to over 18,000 MW. Suzlon with its fully vertically integrated value chain, comprehensive product line-up and end-to-end solutions package, is poised to lead this growth and maintain its leadership of the market in the years to come.

## About Suzlon Energy Ltd.

Suzlon Energy Limited is one of the pioneers in the wind energy industry. The company has come to the fore of the business by strategically focusing on innovation and research, an integrated value chain, and entering into emerging and high growth markets to drive sustainable growth.

Given the truly global nature of its business, Suzlon has established a Group management center in Amsterdam, Netherlands, and manages its international marketing effort out of Aarhus, Denmark, while runs its India operations out of Pune, India. The company's global spread reflects in its projects portfolio - extending across Australia, Brazil, China, India, Italy, Portugal, South Korea and the United States.

Suzlon's R&D effort also leverages this reach, in a highly successful practice of leveraging skill and knowledge pools in the industry and allied areas the world over. This has resulted in a research and development network located across geographies known for their leadership in the field – Suzlon today drives component R&D from Belgium, turbine development from India and Germany, and aerodynamics research in the Netherlands. Suzlon matches innovation with quality, with systems certified by Det Norske Veritas (DNV) to ISO 9001:2000 standards.

Suzlon is one of the most integrated wind turbine manufacturers – with manufacturing capacity ranging from components to complete wind turbine systems, the entire value chain. The company has established manufacturing facilities around the world, to support the global spread of its operations. Suzlon today has manufacturing facilities in Belgium, China, India and the United States – covering the entire value chain from wind turbine components to complete wind turbine systems. Suzlon has a combined manufacturing base of 2,700 MW of annual capacity, and is undertaking an aggressive expansion program to expand its base to 4,200 MW of capacity by January 2008.

The success of the company's strategy is seen in its growing market share, repeat orders, and breakthroughs into new markets. Suzlon ranked as the world's fifth leading wind turbine manufacturer with over 7.7% of global marketshare in 2006. The company has ranked as the leading manufacturer in the Indian market for nine consecutive years, maintaining over 50% marketshare.

Suzlon's true strength is seen not only in its technology, quality and market share – but also its people. The company boasts one of the largest teams in the wind energy business, totaling over 10,000 people from over a dozen nationalities in operations around the world. Suzlon in its vision for future growth aims to rank among the top three wind turbine manufacturers worldwide, maximizing growth while maintaining margins for the benefit of all stakeholders.

You can view more information on Suzlon at [www.suzlon.com](http://www.suzlon.com).

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