



**Press Release**

Monday, November 19, 2007

**For Immediate Release**

## **Suzlon signs new Australian orders; Two contracts total over 200 MW of capacity**

**Mumbai:** Suzlon Energy Limited (SEL), the world's fifth leading and India's largest wind turbine manufacturer announced the signing of two major new orders in Australia. The contracts, totaling over 200 MW of capacity, were signed with Sydney's **RPV (Renewable Power Ventures)** and utility-major **AGL Energy** by the company's Australia-operations arm – Suzlon Energy Australia Pty Ltd (SEA).

Speaking on the orders **Mr. Dan Kofoed Hansen, CEO – SEA**, said: "We are very pleased to partner with RPV and AGL Energy to deliver sustainable power solutions in Australia. The large size of the orders, and AGL's repeat-order, demonstrate our ability to deliver total wind farm solutions to the exacting expectations of our customers. We are looking to continue our success and assume an even larger role on Australia's wind energy stage."

The first contract, from Sydney-based Renewable Power Ventures, calls for the delivery of 63 units of Suzlon S88 – 2.1 MW wind turbine, translating to 132 MW of capacity. The project, named 'Capital Wind Farm', will come up in New South Wales, approximately 50 kilometers north of Canberra. The contract includes full turnkey delivery including a 330kV electrical substation and power line works and is scheduled for completion in the first half of 2009.

The second contract, a repeat contract from AGL Energy – one of Australia's leading utilities - calls for the delivery of 34 units of Suzlon's S88 turbine translating to 71.4 MW of capacity. The project will come up in South Australia approximately 250 kilometers north of Adelaide, and near the original Hallett project where AGL's initial 95 MW project supplied by Suzlon is under development.

**"The Hallett Hill wind farm will significantly add to AGL's capability to self-supply its renewable generation needs. Hallett Hill is a superior location for wind generation. In addition to one of the best wind resources on mainland Australia, its proximity to the Hallett wind farm, which will use the same turbines, will provide significant opportunities for operating efficiencies and synergies"** stated Mr Michael Fraser, CEO of AGL Energy

"With its plentiful windy sites and a growing economy, we believe Australia is key market for wind energy. We are very proud to partner with Renewable Power Ventures and AGL Energy to deliver the economically profitable and environmentally sustainable benefits of wind energy to Australia," stated, **Mr. Andre Horbach – CEO, Suzlon Group.**

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**About Suzlon Energy Ltd.**

Suzlon Energy Limited is one of the leading players in the wind energy industry. The company has come to the fore of the business by strategically focusing on innovation and research, an integrated value chain, and entering into emerging and high growth markets to drive sustainable growth.

Given the truly global nature of its business, Suzlon has established a Group management center in Amsterdam, Netherlands, and manages its international marketing effort out of Aarhus, Denmark, while its runs its India operations out of Pune, India. The company's global spread reflects in its projects and markets portfolio - extending across Australia, Brazil, China, India, Italy, Portugal, South Korea and the United States.

Suzlon's R&D effort includes a highly successful practice of leveraging skill and knowledge pools in the industry and allied areas the world over. This has resulted in a research and development network located across geographies known for their leadership in the field – Suzlon today drives gearbox R&D from Belgium, turbine development from India and Germany, and aerodynamics research in the Netherlands. Suzlon matches innovation with quality, with systems certified by Det Norske Veritas (DNV) to ISO 9001:2000 standards.

Suzlon is one of the most integrated wind turbine manufacturers – with manufacturing capacity ranging from components to complete wind turbine systems, the entire value chain. The company has established manufacturing facilities around the world, to support the global spread of its operations. Suzlon today has manufacturing facilities in Belgium, China, India and the United States – covering the entire value chain from wind turbine components to complete wind turbine systems. Suzlon has a combined manufacturing base of 2,700 MW of annual capacity, and is undertaking an aggressive expansion program to expand its base to 5,700 MW of capacity by Q3 FY2008-09.

The success of the company's strategy is seen in its growing market share, repeat orders, and breakthroughs into new markets. Suzlon ranked as the world's fifth leading wind turbine manufacturer with over 7.7% of global market share in 2006. The company has ranked as the leading manufacturer in the Indian market for nine consecutive years, maintaining over 50% market share.

Suzlon's true strength is seen not only in its technology, quality and market share – but also its people. The company boasts one of the largest teams in the wind energy business, totaling over 10,000 people from over a dozen nationalities in operations around the world. Suzlon in its vision for future growth aims to rank among the top three wind turbine manufacturers worldwide, maximizing growth while maintaining margins for the benefit of all stakeholders.

You can view more information on Suzlon at [www.suzlon.com](http://www.suzlon.com).

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