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Chinese delegation visits Suzlon's India facilities

High ranking Chinese delegation of senior government officials and industry representatives visit Suzlon Group's Corporate Headquarter - One Earth and manufacturing facilities in India

Pune: A delegation of senior Chinese Government officials and power company representatives visited the corporate headquarters and facilities of Suzlon Energy Limited (SEL), the world's third leading* and India's largest wind turbine manufacturer on 29th Oct 2010.

The delegation consisted of high ranking Chinese government officials from the National Energy Administration, headed by **Mr. Liu Qi,** Deputy Administrator with the equivalent rank of Vice Minister.

Other officials in the delegation include **Mr. Wang Jun**, Director-General of the Department of New and Renewable Energy, **Mr. Yao Xinguo**, Deputy Director-General of the Department of General Affairs, and **Mr. Liang Zhipeng**, Division Director in the Department of New and Renewable Energy.

Leading Chinese power companies such as **China Longyuan Power** and **China Guangdong Nuclear Power** were also part of the delegation.

The delegation visited Suzlon's One Earth, the company's corporate headquarters in Pune, on 29th October 2010 and Suzlon's manufacturing facilities at Padubidri, near Mangalore. The facility has an annual capacity of 1,500 MW and produces rotor blades, nacelles, nacelle covers and nose cones.

The delegation was in India to participate in the Delhi International Renewable Energy Conference (DIREC) 2010. Hosted by the Government of India, this global ministerial-level conference brings together governments, the private sector and civil society, to jointly address the goal of advancing renewable energy.

India and China are key emerging markets with abundant renewable energy resources such as hydropower, wind and solar energy. China is the world's

largest market for wind energy with an installed capacity of 35 GW while India's installed capacity for wind energy stands at 11 GW.

With 37 per cent of the world's population and rapid industrial growth leading to escalating demand for power, energy consumption in both countries is expected to increase rapidly in the next decades or so. With this view, India and China have set firm targets to increase their share of new and renewable energy, reaffirming their commitment to drive the fight against climate change. China is aiming to increase its share of non-fossil energy to 15% by 2020 while India has set a target to increase its share of renewable energy to 15% by 2020.

Speaking on the visit, **Mr. Liu Qi, Deputy Administrator of National Energy Administration said:** "We are delighted that Suzlon has extended a welcome to us to visit their facilities in India. We were impressed with Suzlon's state of the art facilities and its employees. Suzlon is a global multinational organisation with proven expertise in R&D, technology and a comprehensive range of services from integrated project management to installation and commissioning and full service support for wind farm operations. Suzlon has adapted very well to understanding the needs of the Chinese wind energy market and has demonstrated its commitment to China with investments in its manufacturing facility at Tianjin and product development for the Chinese market, thus is well positioned to be a part of the Chinese renewable energy landscape."

Mr. Tulsi Tanti, the founder, Chairman and Managing Director of Suzion said: "The Chinese Government leads the world in commitment to renewables. Nowhere else have such aggressive targets been set, and indeed, surpassed. China has created the world's largest wind market in just a few short years. The sheer size of the market and its incredible growth rate makes the Chinese market among the most exciting in the world for us. Suzion is a multinational corporation but with a clear focus on our local roots, identity and offering. In China, we are a Chinese company – we have a local supply chain, local manufacturing facility and a local workforce making a truly Chinese product. We are committed to China and see a strong future for us in the country's wind market in the years to come."

Suzlon in China

Suzlon's China subsidiary, Suzlon Energy (Tianjin) Limited, was established in 2006. The facility at Tianjin is an integrated production site with testing facilities, and an annual production capacity of 600 MW per year. Suzlon also has sales offices in Beijing and a procurement office in Shanghai.

Suzlon-subsidiary REpower entered the China market in 1997 through partnerships with local companies in China. Its China partners to date include Goldwind, Dongfang and Windey. The Suzlon Group (Suzlon+REpower) currently ranks eighth in the market with 3.4 per cent market share.

As of 2009, Suzlon has executed contracts totalling over 1 GW in China.

About Suzion Energy Limited

Suzlon is ranked as the world's third* leading wind turbine supplier in terms of market share in 2009. Suzlon has its corporate office in Pune, India. The company's global spread reflects in its projects and markets portfolio - extending across Africa, Asia, Australia, Europe and North and South America. Suzlon is a highly vertically integrated wind turbine manufacturer with manufacturing capability along the full value chain – from components to complete wind turbine systems. Please visit <u>www.suzlon.com</u>

NOTES:

* Suzlon and REpower, if taken together, stand as the world's third leading wind turbine supplier group in terms of market share. Market share of 9.8 per cent is derived from BTM Consult ApS World Market Update 2009, ranking Suzlon with 6.4 per cent of global market share and REpower with 3.4 per cent of global market share.

** The productive capacity of electrical generators operated by a utility company is often measured in megawatts (MW) and gigawatts (GW). These units are used for large power plants or power grids. To give you an idea, a megawatt is equal to one million watts and a gigawatt is equal to one billion watts.

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