# Suzlon Energy Ltd.

One Earth, Hadapsar, Pune - 411 028, India



Phone : +91.20.40122000

Fax :+91.20.40122100 / 40122200

E-mail: pune@suzion.com URL: www.suzion.com

10th August 2011.

National Stock Exchange of India Limited, "Exchange Plaza", Bandra-Kurla Complex, Bandra (East), Mumbai-400051. Bombay Stock Exchange Limited, P.J. Towers, Dalal Street, Mumbai-400001.

Dear Sirs,

Sub.: Announcement of 85 MW of new retail orders in India.

Enclosed please find the copy of the press release in the subject matter.

This is for your information as also for the information of your members and the public at large.

Thanking you,

Yours faithfully, For Suzlon Energy Limited

H.A.Kanuga, Hemal A.Kanuga, Company Secretary.



Encl.: As above.



Press Release 10 August, 2011 For Immediate Release

# Suzlon announces 85 MW of new orders in India

- Order valued at Rs. 483 cr (~US\$ 107 mn)
- Includes 14.7 MW repeat order from GAIL
- · Underscores strong growth in Indian wind energy market

Pune: Suzlon Energy Limited (SEL), India's largest wind turbine manufacturer, announced today cumulative new orders of 85 MW (megawatt) in India.

**Tulsi R. Tanti, founder, Chairman and Managing Director of Suzion** said: "India's wind market is unique in its mix of consumers and we strive to meet the varied requirements of each of them. These orders reflect the confidence our customers have in our products and services."

These new orders are from a broad range of customers in corporate, PSU and small/medium business segments. The key customers who have placed orders include GAIL India Ltd. - Asia's leading gas utility company and a 'Navaratna' PSU of the Government of India. The 14.7 MW order from GAIL comprises seven units of Suzlon's S88 – 2.1 MW wind turbines, to be commissioned in Gujarat within six months from the data of order. This is the second wind energy project order placed by GAIL with Suzlon.

Other key orders include Khatau Narbheram & Co, Oswal Group, KRBL Limited, and Varun Industries Limited. It is noteworthy that more than 40 per cent of these orders are repeat business from existing customers – a testimony to Suzlon's market leadership in India.

India has a cumulative installed base of over 14,000 MW, nearly 70 per cent of total renewables input in India. The total estimated onshore wind power potential in India, as per data from the Ministry of New and Renewable Energy (MNRE), is over 48,000 MW. The sector continues on an accelerated growth path driven by demand for power and strong support for renewables by the Government's sound policy framework.

## About Suzion Group:

The Suzlon Group is ranked as the world's fifth largest\* wind turbine supplier, in terms of cumulative installed capacity, at the end of 2010. The company's global spread extends across Asia, Australia, Europe, Africa and North and South America with over 17,000 MW of wind energy capacity installed in

Suzion Energy Limited One Earth, Hadapsar, Pune – 411 028, India Registered Office "Suzion", 5, Shrimali Society, Navrangpura, Ahmedabad - 380 009, India 28 countries, operations across 32 countries, a workforce of over 13,000 and revenues of approximately US\$ 4 billion. The Group offers one of the most comprehensive product portfolios – ranging from sub-megawatt on-shore turbines at 600 Kilowatts (KW), to the world's largest commercial 6.15 MW offshore turbine – with a vertically integrated, low-cost, manufacturing base. The Group comprises of Suzlon Energy Limited and its subsidiaries, including REpower Systems SE in which the company currently holds ~95 per cent share.

The Suzion Group is headquartered at One Earth, a 10.13-acre campus in Pune, India, powered a 100 percent by renewable energy. One Earth has achieved Platinum-level LEED certification, the highest level of green-building certification. Visit us at <a href="https://www.suzion.com">www.suzion.com</a>

Source: \*BTM Consult ApS - A part of Navigant Consulting - World Market Update 2010.

### Press Contact:

Abhinav K. Srivastava, Edelman PR Mobile: +91 98923 23750 Tel: +91 (22) 4353 0210 x 229

E-mail: abhinav.srivastava@edelman.com

### **Investor Relations Contact:**

Dhaval Vakil, Suzlon Energy Limited Investor Relations, Mumbai Tel: +91 (22) 6639 3252

E-mail: dhaval.vakil@suzlon.com