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For immediate release

Suzlon receives 23 MW order from GAIL (India) Limited

- GAIL places its fourth order with Suzlon, to be commissioned in Karnataka and Tamil Nadu
- GAIL's total wind power capacity with Suzlon will exceed 67 MW

Pune: Suzlon Energy Limited, the world's fifth largest* wind turbine supplier, has announced its fourth consecutive order from GAIL – Asia's number one and the world's number two gas utility company, and one the 'Navratna' public sector undertakings (PSU) of the Government of India. The order consists of 11 units of Suzlon's S88 – 2.1 MW wind turbines, to be commissioned in the states of Tamil Nadu and Karnataka by the end of the financial year 2011–12.

This is GAIL's fourth order with Suzlon, with first two projects located in Gujarat. The first 4.5 MW project, comprising Suzlon's S82 – 1.5MW turbines, was commissioned in March 2010, and the second 14.7 MW project is currently under execution. A part of these projects is meant to fulfill GAIL's captive power requirement, with the remainder for power sales to the respective local power distribution utilities. The sale of the power generated to the local power distribution utilities will be under the long term purchase power agreement (PPA) at the fixed preferential feed-in tariff.

Speaking on the order, **Mr. Tulsi R. Tanti, founder, Chairman and Managing Director, Suzlon Group**, said: "We are very pleased to announce our fourth order from GAIL, a 'Navaratna' PSU that has led the way with its approach to climate change mitigation and renewable energy.

"This order underscores our position as a partner-of-choice for large wind investors in India. With the strength of our future development pipeline, our customized end-to-end offerings and our long term service capabilities, we are the best positioned to take advantage of the rapid growth of the Indian wind market. As we look ahead, we are very confident that we will maintain our leadership position in what is one of the most vibrant wind energy markets in the world today."



About GAIL (India) Ltd:

GAIL (India) Ltd. is India's principal natural gas company. GAIL has extended its presence in power, liquefied natural gas (LNG) re-gasification, city gas distribution and exploration & production through equity and joint venture participations.

About Suzlon Group:

The Suzlon Group is ranked as the world's fifth largest* wind turbine supplier, in terms of cumulative installed capacity, as at the end of 2010. The company's global spread extends across Asia, Australia, Europe, Africa and North and South America with over 18,000 MW of wind energy capacity installed in 28 countries, operations across 32 countries, a workforce of over 13,000 and revenues of approximately US\$ 5.5 billion. The Group offers one of the most comprehensive product portfolios – ranging from sub-megawatt on-shore turbines at 600 Kilowatts (KW), to the world's largest commercial 6.15 MW offshore turbine – with a vertically integrated, low-cost, manufacturing base. The Group comprises of Suzlon Energy Limited and its subsidiaries, including REpower Systems SE. The Suzlon Group is headquartered at One Earth, a 10.13-acre campus in Pune, India, powered 100 per cent by renewable energy. One Earth has achieved Platinum level LEED certification, the highest level of green-building certification. Visit us at www.suzlon.com

Source: *BTM Consult ApS – A part of Navigant Consulting – World Market Update 2010.

Press Contact:

Abhinav K. Srivastava, Edelman PR
Mobile: +91 98923 23750
Tel: +91 (22) 4353 0210 x 229
E-mail: abhinav.srivastava@edelman.com

Investor Relations Contact:

Dhaval Vakil, Suzlon Energy Limited
Investor Relations, Mumbai
Tel: +91 (22) 6639 3252
E-mail: dhaval.vakil@suzlon.com