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For Immediate Release

Suzlon announces 166 MW (~Rs. 935 cr.) of new orders in India

- Cumulative order wins between October 22 to December 22, 2011, excluding separately announced orders
- Product mix of primarily S82-1.5 MW and S88-2.1 MW turbines
- Strong customer mix covering PSUs, large corporates and SMEs
- Repeat customers account for over half of new orders

Pune: Suzlon Energy Limited (SEL), the world's fifth* leading and India's largest wind turbine manufacturer, today announced cumulative orders of 166.30 MW in India over a two month period, excluding orders announced separately.

These cover various firm orders secured between October 22 and December 22, 2011 and represent a strong customer-mix, covering PSUs, large corporates and SMEs with order sizes ranging from as small as 0.6 MW to 20 MW.

Mr. Tulsi Tanti – founder, Chairman and Managing Director, Suzlon Group, said: "These orders underscore the vibrant and rapidly growing Indian wind sector, and our ability to tailor end-to-end wind solutions to all customers. With an ever increasing need for energy, along with technology making it possible to profitably harness low wind sites, we see India continuing to be one of our fastest growing markets in the years ahead."

Some of the key projects include:

Malpani Group: A renowned business conglomerate in the state of Maharashtra with business interest in agro, leisure, real estate, entertainment, farming, finance, transport and tea, in addition to wind energy. The group has a 79.85 MW of wind power projects operating across Maharashtra, Madhya Pradesh, Karnataka and Rajasthan, and the latest order takes its portfolio to over 100 MW. The Malpani group has been Suzlon's customer for more than a decade.

Rajasthan Gums: A leading supplier of gaur gum headquartered in Jodhpur, Rajasthan. The company has steadily built its wind energy portfolio, and has projects of 30 MW already operational, and adds 15.6 MW with its latest order. Rajasthan Gums has been Suzlon's customer since 2005.

Gujarat Power Corporation Ltd: GPCL owns and operates power plants based on different fuels across Gujarat, and adds a new order of 10.5 MW to its existing 6 MW project in Kutch, Gujarat. GPCL has been Suzlon's customer since 2010.

Sterling Agro Group: A leading name in the dairy products industry, the Sterling Agro Group has a wind portfolio of 21.55 MW operating across Rajasthan, Madhya Pradesh and Karnataka, this order takes their portfolio to nearly 29 MW. Sterling Agro has been Suzlon's customer since 2010.

Suzlon Energy Limited, One Earth, Hadapsar, Pune – 411 028, India

Registered Office "Suzlon", 5, Shrimali Society, Navrangpura, Ahmedabad – 380 009, India



India is the world's fifth largest wind market with a cumulative installed base of over 15,000 MW. The total estimated onshore wind power potential in India, as per the Ministry of New and Renewable Energy (MNRE), stands at over 49,000 MW. The sector is poised for accelerated growth driven by demand for power, strong support for renewables by the Government's sound policy framework and a positive investment outlook.

About Suzlon Group:

The Suzlon Group is ranked as the world's fifth* largest wind turbine supplier, in terms of cumulative installed capacity, at the end of 2010. The company's global spread extends across Asia, Australia, Europe, Africa and North and South America with over 18,000 MW of wind energy capacity installed in 28 countries, operations across 32 countries, a workforce of over 13,000 and revenues of approximately US\$ 5 billion. The Group offers one of the most comprehensive product portfolios – ranging from sub-megawatt on-shore turbines at 600 Kilowatts (KW), to the world's largest commercial 6.15 MW offshore turbine – with a vertically integrated, low-cost, manufacturing base.

The Suzlon Group is headquartered at One Earth, a 10.13-acre campus in Pune, India, powered a 100 percent by renewable energy. One Earth has achieved Platinum-level LEED certification, the highest level of green-building certification.

The Group comprises of Suzlon Energy Limited and its subsidiaries, including REpower Systems SE. REpower is a leader in wind turbine technology, particularly offshore, and produces the 6M – the world's largest commercial wind turbine. With just under 2,500 employees worldwide, it is headquartered in Hamburg and has around 3,000 wind turbines operating around the world.

Visit us at www.suzlon.com

Source: *BTM Consult ApS – A part of Navigant Consulting – World Market Update 2010.

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