

**Suzlon Energy Ltd.**

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**SUZLON**  
POWERING A GREENER TOMORROW

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4<sup>th</sup> August 2016.

**National Stock Exchange of India Limited,**  
"Exchange Plaza",  
Bandra-Kurla Complex, Bandra (East),  
Mumbai-400051.

**BSE Limited,**  
P.J. Towers,  
Dalal Street,  
Mumbai-400001.

Dear Sirs,

**Sub.: Suzlon announces turnkey order wins totalling to 75.60 MW from PSUs and SMEs.**

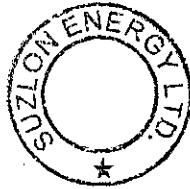
Enclosed please find the copy of the press release in the subject matter.

This is for your information as also for the information of your members and the public at large.

Thanking you,

Yours faithfully,  
For Suzlon Energy Limited

*H.A.Kanuga*  
**Hemal A.Kanuga,**  
Company Secretary.  
M. No. F4126.



4<sup>th</sup> August 2016

## Suzlon announces turnkey order wins totalling to 75.60 MW from PSUs and SMEs

- 80% repeat orders from mixed bag of PSU and SME customers
- Order for 36 units in total consists of S111 90 meter tubular tower, S97 120 meter hybrid tower and S97 90 meter tubular tower with a rated capacity of 2.1 MW each
- Projects to be executed in the states of Tamil Nadu, Gujarat and Andhra Pradesh
- Project to power over 40,000 households and curb over 0.16 million CO2 emissions annually

**Pune, India:** Suzlon Group, one of the leading renewable energy solutions providers in the world, today announced its order win for a total capacity of 75.60 MW from various Public Sector Undertaking (PSU) and Small and Medium Enterprises (SMEs) during April to July 2016. The retail orders have been received from mixed bag of customers across diverse industry segments including food, textiles, chemical, real estate, entertainment and manufacturing. These orders comprise of Suzlon's latest product offerings and includes S111 90m tubular tower, S97 120m hybrid tower and S97 90m tubular tower with a rated capacity of 2.1 MW each.

Suzlon will provide the entire gamut of turnkey solutions right from equipment supply till commissioning and also offer dedicated life cycle asset management services for a contractually defined period to these customers. Out of the total orders of 75.6 MW, orders of 42 MW were received in Q1 of FY2017 while 33.60 MW orders received in July 2016. The projects are spread across the key windy states of Tamil Nadu, Gujarat and Andhra Pradesh and are scheduled to be completed by March 2017.

**J.P.Chalasanani, Group CEO, Suzlon Group said,** *"The order wins reiterate our role as the preferred partner of choice for renewable energy solutions in India. It is encouraging to see the captivating change of preference towards clean and sustainable energy. We continue to leverage our technological expertise which enables a product suite suitable to varying wind regimes and develop high yield products that effectively bring down the cost of energy."*

The innovative S9X and S11X series product portfolio is designed to optimally harness the available wind resources and deliver higher energy and return on investment (ROI) to customers. These product series feature the time tested Doubly Fed Induction Generator (DFIG) technology which is designed to maximise energy yield and unlock the potential of low wind sites.

The S97 120m is one of the tallest all-steel hybrid tower (120 meter height) in the world and combines both lattice and tubular structures. The S97 120m prototype, set up in November 2014, at Kutch, Gujarat, achieved a plant load factor (PLF) of 35% over the first 12 months of operation. The S111 90m features a rotor diameter of 111.8 meters with a swept area of more than 9500 square meters, making it one of the highest yielding wind turbines in its class. The S111 90m proto type was successfully commissioned in Tamil Nadu. As on July 2016, S97 120m and S111 90m have installations of 329 MW and 65 MW respectively. The 2.1 MW rated capacity product platform is the most proven fleet with ~8 GW commissioned, having crossed a cumulative of 100 million operating hours.

**About Suzlon Group:**

The Suzlon Group is one of the leading renewable energy solutions providers in the world with an international presence across 19 countries in Asia, Australia, Europe, Africa and North and South America. With over two decades of operational track record, the Group has a cumulative installation of approximately 15.5 GW of wind energy capacity, over 7,500 employees with diverse nationalities and world-class manufacturing facilities. Suzlon is the only Indian wind energy company with a large in-house Research and Development (R&D) set-up in Germany, the Netherlands, Denmark and India. Approximately 9.50 GW of the Group's installation is in India, which makes up for ~36% of the country's wind installations, making Suzlon the largest player in this sector. The company has recently forayed into the solar space. The Group, headquartered at Suzlon One Earth in Pune, India, is comprised of Suzlon Energy Limited and its subsidiaries. Suzlon corporate website: [www.suzlon.com](http://www.suzlon.com)

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