

**Suzlon Energy Ltd.**  
One Earth, Hadapsar, Pune - 411 028, India

**SUZLON**  
POWERING A GREENER TOMORROW

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18<sup>th</sup> January 2016.

**National Stock Exchange of India Limited,**  
"Exchange Plaza",  
Bandra-Kurla Complex, Bandra (East),  
Mumbai-400051.

**BSE Limited,**  
P.J. Towers,  
Daial Street,  
Mumbai-400001.

Dear Sirs,

**Sub.: (a) Suzlon wins another 50.40 MW order from National Aluminum Company Limited;  
and  
(b) Suzlon wins another 50.40 MW order from Hindustan Petroleum Corporation Limited.**

Enclosed please find the copy of the press releases in the subject matter.

This is for your information as also for the information of your members and the public at large.

Thanking you,

Yours faithfully,  
**For Suzlon Energy Limited**

*H. A. Kanuga*

**Hemal A. Kanuga,**  
**Company Secretary.**  
**M. No. F4126.**



Encl.: As above.

18<sup>th</sup> January 2016

## **Suzlon wins another 50.40MW order from National Aluminum Company Limited**

- **Suzlon secures another order from National Aluminum Company Limited (NALCO)**
- **Installation of 24 units of S97-90 m tubular tower with rated capacity of 2.1MW each**
- **Also to offer operation and maintenance service for an initial period of 10 years through an Integrated Service Package**

**Pune, India:** Suzlon Group, one of the leading global renewable energy solution providers, has won another order from National Aluminum Company Limited (NALCO) for a 50.40MW capacity wind power project in India. The project comprises of 24 units of S97-90 m tubular towers with rated capacity of 2.1MW each and is scheduled for completion in FY2017. NALCO's cumulative Suzlon powered wind portfolio will increase to 100.80MW post completion of this project. The project is capable of providing power to ~27,000 households and reducing ~0.10 million tonnes of CO2 emissions per annum.

NALCO which is a public sector enterprise of the Government of India is also Asia's largest integrated aluminum company. The corporate forayed into the renewable energy space in the year 2011 by entering into a partnership with Suzlon for setting up its maiden 50.40MW wind power project in the state of Andhra Pradesh.

Suzlon will be responsible for the entire project lifecycle, from development to construction and commissioning including operations, maintenance and services of the project for an initial period of 10 years. This order is a testament of the faith and confidence reposed by customers in Suzlon's technology, execution and life cycle asset management abilities.

The S97-90 m hub height wind turbine generator features the time tested Doubly Fed Induction Generator (DFIG) technology which is designed to optimally harness available wind resources. It not only delivers higher energy yield, but also offers higher return on investment for our customers.

**Mr. Ishwar Mangal, Chief Sales Officer, Suzlon Energy said, "We take great pride in our continued partnership with our esteemed customer NALCO. Both the corporate houses share a common resolve to transition India towards a sustainable and low carbon economy by maximizing the deployment of environment-friendly energy resources. We are glad to receive**

*yet another order from this customer which reaffirms their confidence in our product portfolio, project execution capabilities and life cycle asset management. With our strong customer base, customer centric credentials, next generation products, end-to-end solutions and best-in-class services, Suzlon is best equipped to capitalize on the growing opportunities India has to offer.”*

**About Suzlon Group:**

The Suzlon Group is one of the leading renewable energy solutions providers in the world with an international presence across 19 countries in Asia, Australia, Europe, Africa and North and South America. With over two decades of operational track record, the Group has a cumulative installation of approximately 15GW of wind energy capacity, a workforce of over 7,500, a low-cost manufacturing base, strong in-house R&D set-up in USA, Germany, the Netherlands, Denmark and India. Approximately 9GW of the Group’s installation is in India which makes up for ~37% of the country’s wind installations; making Suzlon the largest player in this sector. The company has recently forayed in the solar space. The Group, headquartered at Suzlon One Earth in Pune, India, is comprised of Suzlon Energy Limited and its subsidiaries. Suzlon corporate website: [www.suzlon.com](http://www.suzlon.com)

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18<sup>th</sup> January 2016

## **Suzlon wins another 50.40MW order from Hindustan Petroleum Corporation Limited**

- **Third order to Suzlon from Hindustan Petroleum Corporation Limited (HPCL)**
- **Installation of 24 wind turbines of S97-120m hybrid tower with rated capacity of 2.1MW each**
- **Also to offer operation and maintenance service for an initial period of 10 years through an Integrated Service Package**

**Pune, India:** Suzlon Group, one of the leading global renewable energy solution providers, has won a third order from Hindustan Petroleum Corporation Limited (HPCL) for 50.40MW capacity wind power project in India. The project comprises of 24 units of S97-120m hybrid towers with rated capacity of 2.1MW each and is scheduled for completion by FY2017.

This third order is a testament of the faith reposed by customers in Suzlon's proven ability to execute high quality projects and reiterates the preference of Suzlon as a supplier of choice.

The S97-120m turbine is the latest product introduced by Suzlon and belongs to the reliable and proven 2.1MW product platform. The S97 -120 m hybrid tower is the worlds' tallest All-Steel hybrid tower (120 meter height) design which combines both lattice and tubular structures, designed indigenously to harness the potential from sub-optimal wind sites. It not only delivers higher energy yield but also offers higher return-on-investment for our customers.

HPCL is a Government of India enterprise with a Navratna status, a Forbes 2000 and Global Fortune 500 company and the second largest operator of integrated oil refining and oil marketing company in India. Suzlon partnered HPCL's maiden foray in the non-conventional energy space in the year 2007 and with this order, HPCL's total wind portfolio will increase to 100.90MW entirely powered by Suzlon.

**Mr. Ishwar Mangal, Chief Sales Officer, Suzlon Energy** said, *"We take great pride in our continued partnership with our esteemed customer, HPCL towards their endeavor to harness renewable energy. It is also encouraging to see Public Sector Units (PSUs) proactively participating in the nation's paradigm shift to a low-carbon economy. We are glad to receive yet another order and are encouraged by the trust and confidence demonstrated by the customer. By offering a product that can optimize and harness wind resources at higher altitudes, Suzlon has proved that even low-wind sites can be made attractive. With our strong customer base, next generation products, end-to-end solutions and best-in-class services, Suzlon is best*

*equipped to capitalize on the growing opportunities in India. Suzlon endeavors to lower the cost of energy and provide clean and affordable energy for all. “*

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