

Suzlon Energy Ltd.

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**SUZLON**  
POWERING A GREENER TOMORROW

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11<sup>th</sup> December 2013.

**National Stock Exchange of India Limited,**  
"Exchange Plaza",  
Bandra-Kurla Complex, Bandra (East),  
Mumbai-400051.

**BSE Limited,**  
P.J. Towers,  
Dalal Street,  
Mumbai-400001.

Dear Sirs,

**Sub.: Suzlon Group wins 266 MW orders for community windfarms in Germany.**

Enclosed please find the copy of the press release in the subject matter.

This is for your information as also for the information of your members and the public at large.

Thanking you,

Yours faithfully,  
**For Suzlon Energy Limited**

*H.A. Kanuga.*  
**Hemal A. Kanuga,**  
**Company Secretary.**



Encl.: As above.

11<sup>th</sup> December, 2013

## **Suzlon Group wins 266 MW orders for community windfarms in Germany**

- Orders for 103 turbines totaling over 266 MW capacity
- Turbines will go to 24 community wind farm projects in Schleswig-Holstein

**Pune/Hamburg:** REpower Systems SE, a wholly owned subsidiary of the Suzlon Group - the world's fifth-largest\* manufacturer of wind turbines, has signed contracts to deliver 103 wind turbines with a total capacity of over 266 megawatts (MW) for 24 community wind farm projects in the Schleswig-Holstein region of Germany. The contracts were concluded with different contractors who were previously represented by a purchasing association.

REpower signed a primary memorandum with the purchasing association, "Schleswig-Holstein GmbH Wind", in December 2012. This memorandum assured the participants from 52 projects in Schleswig-Holstein binding conditions in a model contract. The participants could choose the appropriate offer from the final negotiated contracts of four different manufacturers for their own location. REpower has won 55 per cent of all potential wind turbines for itself in this process.

The projects will employ various types of turbines from the MM82 with 59 metres hub height, to the 3.2M114 with a hub height of 93 metres. 11 wind turbines of the signed projects are already in the implementation phase and are to be commissioned quickly. The other projects will be completed by 2015.

**Andreas Nauen, CEO of REpower Systems SE:** "With these contracts, we are significantly expanding our position in Northern Germany. This is only possible because we have a suitable turbine for each individual site in our product portfolio, from Lübke-Koog in the far north, to near Fehmarn in the east of Schleswig-Holstein, and also because we have the ability to implement the interests of customers optimally with our staff on site."

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### **Notes to the editor:**

- REpower announced on 31st October, 2013 that it will change its name in 2014, and thereafter be called Senvion. The 'REpower' name was used under licence since 2001 from a Swiss corporation.

**About REpower:**

REpower Systems SE, a wholly owned subsidiary of the Suzlon Group, is one of the world's leading manufacturers of onshore and offshore wind turbines. The international mechanical engineering company develops, produces and markets wind turbines for almost any location – with rated outputs of 1.8 MW to 6.15 MW and rotor diameters of 82 metres to 126 metres. Furthermore, the company offers its customers project specific solutions in the areas of turnkey, service and maintenance, transport and installation, as well as foundation planning and construction. The profitable and reliable systems are designed at the REpower TechCenter in Osterrönfeld and manufactured at its plants in Husum (North Friesland), Trampe (Brandenburg) and Bremerhaven, as well as Portugal, India and China. With more than 3,300 employees worldwide, the company - headquartered in Hamburg - makes use of the experience gained from the manufacture and installation of more than 5,000 wind turbines around the world. REpower is represented by distribution partners, subsidiaries and participations in European markets such as France, Belgium, the UK, Italy, Portugal, Sweden, Poland and Spain as well as on a global level in the USA, China, Australia and Canada.

**About Suzlon Group:**

The Suzlon Group is ranked as the world's fifth largest\* wind turbine supplier, in terms of cumulative installed capacity and marketshare, at the end of 2012. The company's global spread extends across Asia, Australia, Europe, Africa and North and South America with over 22,500 MW of wind energy capacity installed, operations across over 30 countries and a workforce of over 10,000. The Group offers one of the most comprehensive product portfolios – ranging from sub-megawatt onshore turbines at 600 Kilowatts (KW), to the world's largest commercially-available offshore turbine at 6.15 MW – with a vertically integrated, low-cost, manufacturing base. The Group – headquartered at Suzlon One Earth in Pune, India – comprises Suzlon Energy Limited and its subsidiaries, including REpower Systems SE. Visit us at [www.suzlon.com](http://www.suzlon.com)

**Source:** \*BTM Consult ApS – A part of Navigant Consulting – World Market Update 2012.

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