

Suzlon Energy Ltd.

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**SUZLON**

POWERING A GREENER TOMORROW

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17<sup>th</sup> April 2013.

**National Stock Exchange of India Limited,**  
"Exchange Plaza",  
Bandra-Kurla Complex, Bandra (East),  
Mumbai-400051.

**BSE Limited,**  
P.J. Towers,  
Dalal Street,  
Mumbai-400001.

Dear Sirs,

**Sub.: Suzlon Group world #5 in 2012; #1 in India.**

Enclosed please find the copy of the press release in the subject matter.

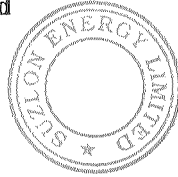
This is for your information as also for the information of your members and the public at large.

Thanking you,

Yours faithfully,  
For Suzlon Energy Limited

*H.A. Kanuga*

**Hemal A. Kanuga,**  
Company Secretary.



Encl.: As above.

17<sup>th</sup> April, 2013

## **Suzlon Group world #5 in 2012; #1 in India**

- Secures 7.4 per cent of global market share; fifth largest
- Ranks as fifth largest in terms of cumulative capacity
- India's leading supplier with 34 per cent market share; market leader for 15 consecutive years
- Second leading player in Canada, third largest in France, Germany and Italy
- REpower ranks as second leading offshore supplier

**Pune:** Suzlon Group ended 2012 as the world's fifth leading wind turbine supplier in terms of marketshare and cumulative capacity based on rankings published by BTM Consult ApS – a part of Navigant Consulting, in its annual 'World Market Update' report.

The Group also ranked as the leading wind company in India, supplying 803 MW to achieve 34 per cent of marketshare in 2012. Additionally, the company ranked as the second leading supplier in Canada, and ranked third in France, Germany and Italy.

Speaking on the development, **Mr Tulsi Tanti – Chairman, Suzlon Group**, said: "We are proud to have ranked as the world's fifth leading wind turbine maker, and of having maintained our position as the market leader in India, now for 16 years running, despite the challenges we faced as a business and a turbulent market environment.

"I believe this achievement highlights the fundamental strength of our business built on our comprehensive product portfolio, a world class service organization and a strong footprint in all key wind markets worldwide. Adding to this our orderbook of over US\$ 7 bn, we have the ingredients to build on this success for the future."

In India, 2012 also saw two Suzlon wind parks – in Jaisalmer, Rajasthan, and in Kutch, Gujarat – each cross 1 GW of installed capacity. While the Indian wind market faced a turbulent phase over FY2012-13, the market received a major boost in 2013 with the reintroduction of Generation-Based Incentives (GBI) for renewable power generation, and the creation of a Rs 800 cr corpus from the National Clean Energy

Fund (NCEF) earmarked for providing low cost finance to viable renewable energy projects.

The global wind market set a new record for installations with 44.95 GW of capacity coming online in 2012, and offshore wind more than doubling in terms of annual installations. Europe lost its preeminent position as the region installing the most wind power to North America, achieving 28.5 per cent of all new installations against North America's 35.2 per cent. China and India remained the leading markets in the Asian region, despite the drop in installations in 2012.

2012 also saw Suzlon Group cross 21,000 MW in terms of global installed capacity, firmly cementing the Group's position as the fifth largest wind company in terms of cumulative installations. The Group's German subsidiary, REpower Systems SE, also doubled its annual installations, achieving over 2.1 GW in 2012. The Group fleet, now standing at approximately 22,000 MW, also achieved consistent availability (uptime) levels of over 98 per cent, well in excess of industry standards.

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**About Suzlon Group:**

The Suzlon Group is ranked as the world's fifth largest\* wind turbine supplier, in terms of cumulative installed capacity and marketshare, at the end of 2012. The company's global spread extends across Asia, Australia, Europe, Africa and North and South America with approximately 22,000 MW of wind energy capacity installed, operations across 32 countries and a workforce of over 13,000. The Group offers one of the most comprehensive product portfolios - ranging from sub-megawatt on-shore turbines at 600 Kilowatts (KW), to the world's largest commercially-available offshore turbine at 6.15 MW - with a vertically integrated, low-cost, manufacturing base. The Group - headquartered at Suzlon One Earth in Pune, India - comprises Suzlon Energy Limited and its subsidiaries, including REpower Systems SE. Visit us at [www.suzlon.com](http://www.suzlon.com)

**Source:** \*BTM Consult ApS - *A part of Navigant Consulting*

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