## **Financial Statements**

Suzlon Energia Eólica do Brasil Ltda.

March 31, 2016 With Independent Auditor's Report

### Financial statements

Year ended March 31, 2016

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A free translation from Portuguese into English of Independent Auditor's Report on financial statements prepared in Brazilian currency in accordance with accounting practices adopted in Brazil

#### INDEPENDENT AUDITOR'S REPORT ON FINANCIAL STATEMENTS

To Management and Members of: Suzlon Energia Eólica do Brasil Ltda

We have audited the accompanying individual financial statements of Suzlon Energia Eólica do Brasil Ltda. ("Company"), which comprise the balance sheet as at March 31, 2016 and the related statements of profit or loss and comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting practices and other explanatory information.

### Management's responsibility for the financial statements

Management of Suzlon Energia Eólica do Brasil Ltda is responsible for the preparation and fair presentation of these individual financial statements in accordance with accounting practices adopted in Brazil and the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), and for such internal control as management determines is necessary to enable the preparation of these financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Brazilian and international standards on auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting practices used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





### Basis for qualified opinion

The Brazilian tax legislation of transfer pricing, for purposes of calculating the Corporate Income Tax (IRPJ) and Social Contribution Tax on Net Profit (CSLL), determines the obligation to prove that the price of import and export transactions between related parties is compatible with the market. The management is responsible for preparing analyses and present to Receita Federal do Brasil (RFB), when required, the calculation that proves that the practiced price is, on average, approximate to the market price. The management did not prepare this information as at March 31, 2016, as well as for prior years. Consequently, it was not possible to conclude on the existence of possible tax contingencies and their effects on the Company's financial statement.

### Qualified opinion

In our opinion, except for the effects of the issues described in basis for qualified opinion paragraph, the individual financial statements referred to above present fairly. in all material respects, the financial position of Suzlon Energia Eólica do Brasil Ltda., as at March 31, 2016, and its individual performance and its cash flows for the year then ended, in accordance with accounting practices adopted in Brazil.

### **Emphasis of matter**

We draw attention to Note 1 in the financial statements, which indicates that the Company incurred in net loss of R\$ 23,298 thousand at March 31, 2016 (R\$ 171,664 thousand at March 31, 2015) and accumulated losses of R\$ 555,134 thousand. As of that date, the Company's current liabilities exceeded its current assets by R\$ 4,965 thousand (R\$ 99,575 thousand at March 31, 2015) and stated negative equity amounting to R\$ 242,143 thousand (R\$ 530,867 thousand at March 31, 2015). These conditions indicate the existence of significant uncertainty that may cast doubt about the Company's ability to continue as a going concern. The financial statements have been prepared assuming the continuity of operations of the Company. Our opinion is not qualified in respect of this matter.

As mentioned in Note 17 of the financial statements, the management has uncertainty related to the outcome of the lawsuits filed against the Company and has registered provision for risks of R\$ 40,681 thousand at March 31, 2016 (R\$ 36,153 thousand at March 31, 2015). The amount of R\$ 27,565 is related to nine tax assessments, eight related to ICMS and one of ISS and R\$ 12,455 related to one execution suit related to PIS and COFINS. The Company was assessed in the amount of R\$ 345,628 related to IRPJ, PIS and COFINS. The tax audit defense presented by the Company is under analysis by the tax authorities.



#### Other matters

The individual balance sheets as of March 31, 2015, and the related statements of profit or loss and comprehensive income, changes in equity and cash flows and notes, were audited by another independent auditor who issued a report dated November 3, 2015, with qualification of transfer price and emphasis of matter of Company's ability to continue as a going concern and tax deficiency notice.

Fortaleza (CE), May 30, 2016

DOMINUS AUDITORIA, CONSULTORIA E TREINAMENTO S/S CRC - CE 00552/O-6

Karla Jeanny Falcão Carioca CRC - CE 015544/O-3 CNAI - 3820 (QTG / BACEN) A free translation from Portuguese into English of financial statements prepared in Brazilian currency in accordance with accounting practices adopted in Brazil

## SUZLON ENERGIA EÓLICA DO BRASIL LTDA.

Balance sheets At March 31, 2016 (In thousands of reais)

	Note	2016	2015
Assets			227
Current assets			
Cash and cash equivalents	4	975	237
Trade accounts receivable	5	8,091	16,004
Inventories		27,212	27,412
Taxes recoverable	6 7	16,215	12,498
Transactions with related parties	8	5,387	71,397
Advances to suppliers	8	1,876	10,321
Prepaid expenses		19	28
Other receivables		165	221
Total current assets		59,940	138,118
Noncurrent assets			
Long-term investments	10	6,061	6,553
Taxes recoverable	7	-	1,295
Judicial deposits		169	68
Property, plant and equipment	11	1,408	3,383
Total noncurrent assets	20. 20	7,638	11,299
Total assets		67,578	149,417

	Note	2016	2015
Liabilities and negative equity			
Current liabilities			
Trade accounts payable	12	10,975	22,014
Loans and financing	13	2207 2#2	114,857
Salaries and charges payable		2,448	3,044
Taxes payable	7	26,612	38,110
Advances from customers		=	396
Provision for onerous contracts	14	(##)	42,977
Provision for warranties	15	9,104	11,410
Other accounts payable	16	15,766	4,885
Total current liabilities		64,905	237,693
Noncurrent liabilities			
Transactions with related parties	8	180,981	375,866
Loans and financing	13	_	3,422
Provision for risks	17	40,681	36,153
Provision for warranties	15	18,047	27,150
Taxes payable	7	5,107	
Total noncurrent liabilities		244,816	442,591
Negative equity	18		
Capital		312,991	969
Accumulated losses	(6)	(555, 134)	(531,836)
Total negative equity		(242,143)	(530,867)
Total liabilities and negative equity		67,578	149,417

Statement of operations Year ended March 31, 2016 (In thousands of reais, except loss per share)

*	Note	2016	2015
Net sales revenue	19	48,505	695,230
Cost of goods and services	20	(29,125)	(682,983)
Gross profit/ (loss)		19,380	12,247
Operating income (expenses) General and administrative expenses Other operating income (expenses), net	21 22	(32,059) 3,074	(32,480) (38,275)
Loss before financial income and expenses		(9,605)	(58,508)
Financial income (expenses), net	23	(13,693)	(113,156)
Loss before income and social contribution taxes		(23,298)	(171,664)
Deferred income and social contribution taxes			
Loss for the year		(23,298)	(171,664)
Loss per share – R\$ Number of shares/units of interest at end of year	18	(0.07) 312,990,633	(177,16) 968,995

Statement of comprehensive income (loss) Year ended March 31, 2016 (In thousands of reais)

	2016	2015
Loss for the year	(23,298)	(171,664)
Other comprehensive income (loss)	-	-
Total comprehensive income (loss) for the year	(23,298)	(171,664)

Statements of changes in equity Year ended March 31, 2016 (In thousands of reais)

	Capital	Accumulated losses	Total negative equity
Balances at March 31, 2014	969	(360,172)	(359,203)
Loss for the year	-	(171,664)	(171,664)
Balances at March 31, 2015	969	(531,836)	(530,867)
Capital increase	312,022		312,022
Loss for the year		(23,298)	(23,298)
Balances at March 31, 2016	312,991	(555,134)	(242,143)

Cash flow statements Year ended March 31, 2016 (In thousands of reais)

	2016	2015
Cash flows from operating activities		
Loss for the year	(23,298)	(171,664)
Depreciation and impairment loss – property, plant and equipment	2,662	3,458
Financial income	(721)	(1,656)
Foreign exchange variations, net Interest and monetary variation	10,466	79,789
Changes in provisions and benefits	3,201 (66,696)	37,521 (4,157)
Working capital adjustments		
Interest received	0,€	56
Interest paid	y <del>ğ</del>	(26,932)
(Increase) decrease in operating assets	7.040	0.4.750
Trade accounts receivable Inventories	7,913 3,343	34,753
Taxes recoverable	3,458	543,179 6,883
Advances to suppliers	8,445	57,653
Prepaid expenses	9	780
Other receivables	56	15,429
Increase (decrease) in operating liabilities		
Trade accounts payable	(11,039)	6,250
Salaries and social charges Taxes payable	(596) (5,640)	(3,710) 14,215
Advance from customers	(5,649) (396)	(603,279)
Other accounts payable	10,881	(26,680)
Other liabilities	7,072	-
Net cash flow used in operating activities	(50,889)	(38,112)
Investing activities		
Capital increase	312,022	-
Short-term investments Acquisition of property, plant and equipment	405 (687)	10,727 (410)
Net cash flow from investing activities	311,740	10,317
and the contraction of the contr		
Cash flow from financing activities Receipts from judicial deposits	(101)	(53)
Receipts from related parties	157,886	243,409
Payments to related parties	(299,751)	(209,313)
Loans and financing taken out	Programme of the	28,809
Repayment of loans and financing	(118,955)	(37,500)
Net cash flow from financing activities	(260,921)	25,352
(Decrease) increase in cash and cash equivalents	(70)	(2,443)
Cash and cash equivalents at beginning of year	237	2,680
Cash and cash equivalents at end of year (Decrease) increase in cash and cash equivalents	167 ( <b>70</b> )	(2,443)
(Decrease) increase in Cash and Cash equivalents	(70)	(2,443)

Notes to financial statements (Continued) Year ended March 31, 2016 (In thousands of reais, unless otherwise stated)

### 1. Operations

Suzlon Energia Eólica do Brasil Ltda., established at BR 116, n° 2186 – Km 6 Cajazeiras, Fortaleza, state of Ceará, is engaged in equipment import, , assembly, sale, trading, installation, development, engineering, operation and maintenance, as well as activities and businesses relating to the wind power industry. Goods, including industrial equipment and machinery, as well as spare parts and pieces, shall not be moved around Company premises, which shall operate on a temporary basis, but shall rather be stored in warehouses or deposits.

### Financial restructuring

At March 31, 2016, the Company recorded loss of R\$ 23,298 and accumulated losses of R\$ 555,134. The Company's current liabilities are in excess of the current assets in R\$ 4,965. These conditions indicate the existence of significant uncertainty, which may cast doubt as to the Company's ability to continue as a going concern. The Company is engaged solely in operation and maintenance services. Debts with the Company, other than related parties and liabilities will be settled upon improvement of the Company's economic and financial position or will be converted into capital increase.

These financial statements were prepared under the going concern assumption.

### 2. Summary of significant accounting practices

These financial statements were prepared based on various valuation bases used in accounting estimates. Accounting estimates involved in the preparation of the financial statements were based on both objective and subjective factors, in line with management's judgment for determining the appropriate amount to be recorded in the financial statements. Significant items subject to these estimates and assumptions include the selection of useful lives of property, plant and equipment and their recoverability in operations, valuation of financial assets at fair value and adjusted to present value, risk analysis to set up allowance for doubtful accounts, as well as analysis of other risks to determine other provisions, including the provision for contingencies.

Settlement of transactions involving these estimates may result in amounts significantly different from those recorded in the financial statements due to the probabilistic treatment inherent in the estimate process. The Company reviews its estimates and assumptions at least on an annual basis.

The financial statements were prepared and are presented in accordance with accounting practices adopted in Brazil, which comprise the pronouncements issued by the Brazilian Financial Accounting Standards Board - FASB (CPC) approved by Brazil's National Association of State Boards of Accountancy (CFC).

### 2.1 <u>Transactions denominated in foreign currency</u>

The financial statements are presented in Brazilian reais (R\$), which is the Company's functional currency.

#### Transactions and balances

Transactions in foreign currency are recorded at the exchange rate prevailing on the transaction date. Monetary assets and liabilities denominated in foreign currency are translated at the exchange rate prevailing at the balance sheet date. Exchange variations are recognized in the statement of operations as incurred.

### 2.2 Revenue recognition

Revenue is recognized to the extent that it is probable that economic benefits will flow to the Company and when it can be reliably measured. Revenue is measured based on fair value of the consideration received, net of discounts, rebates and taxes or charges on sales. The Company measures revenue transactions in accordance with specific criteria to determine whether it is operating as an agent or a principal and eventually concluded that it has been operating as a principal in all its revenue agreements. The following specific criteria must also be met before revenue recognition:

### Sales of products

Sales revenue is recognized when significant risks and rewards of ownership of the products are transferred to the buyer, which generally occurs upon delivery of the wind farms, formally accepted by the buyer. Accordingly, revenue is recognized when the wind farms are ready to produce energy, in accordance with technical specifications contractually agreed by and between the parties.

#### Rendering of services

Revenue from rendering of services are recognized in P&L when it can be reliably measured, all risks and rewards inherent to the provision of services are transferred to the buyer, and economic benefits are likely to flow to the Company.

#### Interest income

All financial instruments stated at amortized cost and interest-bearing financial assets, classified as available for sale, financial income or financial expenses are recorded at the effective interest rate. Interest income is recognized under financial income, in the statement of operations.

### 2.3 Taxes

Current income and social contribution taxes

Current tax assets and liabilities for the last year and prior years are measured at expected value recoverable from or payable to tax authorities. Tax rates and tax laws used to calculate the amounts are those in force, or substantially in force, at balance sheet date.

Sales tax

Revenues, expenses, and assets are recognized net of sales tax, except:

- when sales taxes incurred on purchase of goods or services are not recoverable from tax authorities, case in which sales tax is recognized as part of cost of acquisition of the asset or expense item, as the case may be; and
- when the amounts receivable and payable are presented together with the amount of sales taxes.

The net value of sales taxes, either recoverable or payable, is included as part of accounts receivable or payable in the balance sheet.

### 2.4 Financial instruments

Financial instruments are recognized when the Company becomes party to the contractual provisions of the instrument. They are initially recognized at fair value plus transaction costs that are directly attributable to their acquisition or issue, excepting financial assets and liabilities classified as at fair value through profit or loss, when such costs are directly posted to statement of operation for the year. They are subsequently measured at each balance sheet date in accordance with the rules established for each type of classification of financial assets and liabilities, as under: (i) financial assets and liabilities measured at fair value through profit and loss, (ii) held to maturity, (iii) loans and receivables and (iv) available for sale.

For 2016, the Company has not engaged transactions with derivative financial instruments.

The main financial assets recognized by the Company are: cash and cash equivalents, trade accounts receivable, advances to suppliers and related parties.

The financial liabilities recognized by the Company are: trade accounts payable, loans and financing, advances from customers, other accounts payable and related parties.

### 2.5 Present value adjustment of assets and liabilities

Noncurrent monetary assets and liabilities are monetarily restated and, therefore, adjusted to their present value. The present value adjustment of current monetary assets and liabilities is calculated and only recorded when the effect is considered significant in relation to the overall financial statements. For reporting and significant level determination purposes, the present value adjustment is calculated using contractual cash flows and explicit, and sometimes implicit, interest rates of the respective assets and liabilities. Based on management analysis and best estimates, Company management concluded that the present value adjustment of current monetary assets and liabilities does not have any significant effect on the overall financial statements, and accordingly, no such adjustment was recorded.

### 2.6 Cash and cash equivalents

Cash equivalents are held by the Company for the purpose of meeting short-term cash commitments rather than for investment or other purposes. The Company considers cash equivalents a short-term investment readily convertible into a known amount of cash and subject to insignificant risk of change in value. Therefore, an investment normally qualifies as cash equivalent when it has short-term maturity, for example, three months or less from the investment date.

### 2.7 <u>Trade accounts receivable</u>

These are stated at realizable values and refer to accounts receivable from the operation. Based on the analyses performed on Company operations, management concluded that there is no need to set up a provision for present value adjustment.

#### 2.8 Inventories

Inventories are stated at cost or net realizable value, whichever is lower.

Costs incurred in bringing each product to its current location and conditions are accounted as follows:

Raw materials - acquisition cost based on average cost.

Finished products and work-in-process - cost of direct materials and labor and proportional indirect overhead based on normal operating capacity, but excluding borrowing costs.

Net realizable value is the estimated selling price in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sale.

### 2.9 Property, plant and equipment

These are stated at cost, less accumulated depreciation and/or accumulated impairment losses, if any. This cost includes cost of replacement of part of property, plant and equipment and loan costs for long-term construction projects, when recognition criteria are met. When significant parts of property, plant and equipment are replaced, the Company recognizes these parts as individual assets with specific useful lives and depreciation. Similarly, when a material inspection is carried out, its cost is recognized in the book value of property, plant and equipment, if recognition criteria are met.

All the other repair and maintenance costs are recognized in the statement of operations as incurred.

Depreciation is calculated by the straight-line method over the useful lives of assets, at rates that take into account the estimated useful life of assets, which are described in Note 11.

An item of property, plant and equipment is derecognized on disposal or when no future economic benefits are expected from its use or disposal. Gains or losses, if any, arising therefrom are the difference between the net disposal proceeds and the carrying amount of the asset, and are classified in the statement of operations for the year in which the asset is derecognized.

Net book value and useful life of assets and depreciation methods are reviewed at year end, and adjusted prospectively, when applicable.

### 2.10 Impairment of nonfinancial assets

Management annually tests the net book value of the assets to determine whether there are any events or changes in economic, operating, or technological circumstances that may indicate impairment loss. When such evidence is found, and net book value exceeds the recoverable value, a provision for impairment is recorded so as to adjust the net book value to the recoverable amount.

The recoverable amount of an asset or a cash-generating unit (CGU) is defined as the higher of value in use and fair value less costs to sell.

In order to estimate the asset's value in use, estimated future cash flows are discounted to present value by using a discount rate before taxes that reflects the weighted average cost of capital for the industry in which the cash-generating unit operates. Whenever possible, the net sales value is determined considering outright sale agreements in arm's length transactions between knowledgeable and willing parties less costs of disposal; if no outright sale agreements can be identified, this will be based on the market price of an active market or the price of the most recent transaction involving similar assets.

### 2.11 Provisions

#### General

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that economic benefits are required to settle the obligation and a reliable estimate of the value of the obligation can be made.

Where the Company expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of operations, net of any reimbursement.

### 3. Significant accounting judgments, estimates and assumptions

### **Judgments**

The preparation of the Company's financial statements requires management to make judgments and estimates and adopt assumptions that affect the amounts disclosed referring to revenues, expenses, assets and liabilities, as well as disclosures of contingent liabilities, as at the reporting date of the financial statements. However, uncertainty about these assumptions and estimates could lead to results that would require a material adjustment to the carrying amount of the assets or liabilities affected in future periods.

#### Estimates and assumptions

The main assumptions concerning the sources of uncertainty in future estimates and other important sources of uncertainty in estimates at the balance sheet date, involving significant risk of causing a material adjustment to the book value of the assets and liabilities in the next financial year are discussed below:

#### Taxes

There are uncertainties regarding the interpretation of complex tax regulations and the amount and timing of future taxable profits. The Company sets up provisions, based on reasonable estimates, for possible consequences of tax audits conducted by tax authorities of the respective jurisdictions in which it operates. The amount of these provisions is based on various factors, such as past tax audit experience and differing interpretations of tax regulations by the taxable entity and by the relevant tax authority. These different interpretations may arise in a wide variety of issues depending on the prevailing conditions in the respective domicile of the Company.

#### Fair value of financial instruments

When the fair value of financial assets and financial liabilities recorded in the balance sheet cannot be derived from active markets, their fair value is determined using valuation techniques including the discounted cash flow model. These methods use observable market data, whenever possible; otherwise, a given judgment call is required in order to determine the fair value. Professional judgment includes considerations on data used, such as, for instance, liquidity risk, credit risk, and volatility. Changes in the assumptions about these factors could affect the reported fair value of financial instruments.

### Impairment of nonfinancial assets

Impairment loss exists when the book value of an asset or cash-generating unit exceeds its recoverable amount, which is the higher of fair value less selling costs and value in use. The calculation of fair value less selling costs is based on information available on sales transactions of similar assets or market prices less additional costs for the disposal of the asset. The calculation of value in use is based on the discounted cash flow model. Cash flows arise from the budget for the next five years and do not include reorganization activities to which the Company has not yet committed or significant future investments that will improve the asset base of the cash-generating unit under test. The recoverable amount is sensitive to the discount rate used in the discounted cash flow method, as well as expected future cash receipts and growth rate used for extrapolation purposes.

### Provisions for tax, civil, and labor risks

The Company does not have any contingencies assessed by its legal advisors as probable losses. Accordingly, no provision for losses was set up. The assessment of the likelihood of loss includes an analysis on available evidence, the hierarchy of laws, available case law, most recent court rulings and their relevance in the legal system, as well as the opinion of external legal advisors.

### 4. Cash and cash equivalents

	2016	2015
Fixed fund	52	13
Checking accounts	115	224
Short-term investments	808	
	975	237
		the state of the s

Cash equivalents classified as short-term investments are basically securities, remunerated at the Interbank Deposit Certificate (CDI) variation, at rates 14,13% and available to be used in the operations of Company and its subsidiaries, i.e., they are highly liquid financial assets. These transactions mature within 3 months from date they are taken out and repurchase agreement by issuer.

### 5. Trade accounts receivable

	2016	2015
Trade accounts receivable – Martifer/Cubico	1,294	3,679
Trade accounts receivable – Faisas	6,406	11,313
Trade accounts receivable – OMS	391	1,012
	8,091	16,004

Total trade accounts receivable from OMS are still falling due and total trade accounts receivable from Martifer/Cubico and Faisas are overdue for more than 180 days.

### 6. Inventories

2016	2015
21,078	25,462
4,259	2,211
1,875	2,881
27,212	30,554
	(3,142)
27,212	27,412
	4,259 1,875 <b>27,212</b>

Changes in the provision for losses on inventories are as follows:

	Impairment loss
At March 31, 2014	(70,774)
Write-offs	67,632
At March 31, 2015	(3,142)
Set up	(1,066)
Write-offs	4,208
At March 31, 2016	

The Company write-off the provision related to the realization of its inventories, since these are recorded according to their net realizable value corresponding to the estimated selling price in the ordinary course of business less estimated costs of completion and the estimated costs necessary to make the sale.

### 7. Taxes recoverable and payable

<u> </u>	2016	2015
Contribution Tax on Gross Revenue for Social		
Integration Program (PIS)	1,419	576
Contribution Tax on Gross Revenue for Social	,	
Security Financing (COFINS)	6,529	2,841
Stat VAT (ICMS)	4,116	8,749
Federal VAT (IPI)	1,313	1,034
Withholding Income Tax (IRRF)	966	2,202
Corporate Income Tax (IRPJ)	20,425	20,425
Social Contribution Tax on Net Profit (CSLL)	5,297	4,877
Other	928	331
(-) Impairment loss	(24,778)	(27,242)
	16,215	13,793
Current assets	16,215	12,498
Noncurrent assets	3=	1,295

### **Liabilities**

	2016	2015
PIS	82	1,762
COFINS	381	9,004
ICMS	118	456
IPI		252
ISS	8,275	6,237
IRRF	1,655	1,745
INSS	7,391	5,885
Tax Recovery Program (REFIS)	6,462	6,843
Withholding Taxes	7,073	=
Other	282	5,926
	31,719	38,110
Current liabilities	26,612	38,110
Noncurrent liabilities	5,107	-

ICMS credits arise from purchase operations and other inflow of goods related to the Company's operating activities.

The balance of income and social contribution taxes recoverable arises from prior years' losses not yet offset due to operating loss for the year. The Company expects to recover these taxes after completion of the administrative proceeding related to the tax delinquency notice served by the Brazilian IRS, as described in Note 17.

### 8. Transactions with related parties

The tables below show outstanding balances, as well as the total amount of transactions conducted with related parties in the years then ended:

### a) Transactions with related parties

Access no	2016	2015
<u>Assets</u>		
Suzlon Nicarágua Suzlon Wind Energy Espana SLU SE Electricals Ltd	1,556 794 234	1,385
Suzlon Energy Limited	992	669
Suzlon Energy A/S	1,374	-
Suzlon Wind Energy Corporation	199	
Suzlon Wind Energy South Africa	110	
Suzlon Energy B.V. Suzlon Energy Uruguay	128	68,721 622
callen Energy chagacy	5,387	71,397
<u>Liabilities</u>		
Suzlon Energy Limited	8,263	38,807
Suzlon Energy A/S SE Electricals Ltd	10,318	8,025
Suzlon Wind Energy Corporation	2,132 6,082	1,881 5.396
Suzlon Energy Australia Pty Ltd	114,498	39,915
Suzlon Wind International Ltd	1,690	31,606
Suzlon Wind Energy España Slu	3,510	2,242
SE Blades Limited		4,728
Suzlon Energy B.V. Other related parties	34,131	243,249
Other related parties	357 180,981	375,866
	100,301	373,866
Statement of operations		
Sales	1,756	1,224
Purchases / cost of sales	(730)	(38,528)
Foreign exchange variation, net	(10,466)	(79,789)
Financial expenses, net	(2,525)	(3,324)
	(11,965)	(120,417)

The balance of related parties under liabilities decreased by R\$ 194,885, whereas assets decreased by almost R\$ 66,010 due to the infusion of equity in the company which enables the company to clear this related party dues.

Transactions with related parties are carried out under conditions agreed to by the parties with defined maturity dates and thus are classified under liabilities and assets.

Sales refer to the sale of windmills and their components which, due to technical specification will not be used in projects in Brazil.

Accounts payable refers to the purchase of windmills and their components. Accounts payable in foreign currencies are subject to exchange rate variations.

### b) Company's key management personnel compensation

Key management personnel compensation paid in the year ended March 31, 2016 totaled R\$ 2,933 (R\$ 2,234 at March 31, 2015).

### 9. Advances to suppliers

201	16	2015
Transportation suppliers	-	-
Project services and equipment suppliers	-	=
Advances – Bicbanco (*)	=	25,562
Other advances	1,876	10,321
(-) Impairment loss	_	(25,562)
	1,876	10,321
Current	1,876	10,321
Noncurrent	-	

Advances to suppliers is reduced at March 31, 2016 due to booking of project invoices and off-setting against provision for balance cost of project. Current advances is related to OMS business only.

### 10. Long-term investments

2016	2015
6,015	6,541
46	12
6,061	6,553
	6,015 46

The balance of R\$ 6,015 at March 31, 2016, refers to debentures held under repurchase agreements pledged as collateral to the project contract Martifer/Cubico. This is remunerated at approximately 100% of the Interbank Deposit Certificates (CDI).

## 11. Property, plant and equipment

### a) Balance breakdown

		2016			2015
	Annual depreciation rates	Cost	Accumulated depreciation	Total	Total
Machinery and equipment	10%	4,028	(3,822)	206	1,128
Tooling	10%	2,681	(2,353)	328	117
Furniture and fixtures	10%	1,561	(1,365)	196	626
IT equipment	20%	1,700	(1,585)	115	141
Vehicles	20%	1,795	(1,232)	563	21
Improvements	20%	1,462	(1,462)	-	391
Other	20%	1,727	(1,727)	-	959
		14,954	(13,546)	1,408	3,383

### b) Changes in balances

	2016	2015
Opening balance	3,383	6,431
Acquisitions		
Machinery and equipment	202	140
Tooling	379	217
Furniture and fixtures	2	2
IT equipment	104	35
Vehicles	3 <b>≅</b>	16
Improvements	21 <del></del>	-
Other	×=	-
	687	410
(-) Depreciation	(1,175)	(2,514)
(-) Impairment	(1,487)	(944)
Closing balance	1,408	3,383

### 12. Trade accounts payable

2016	2015
10,975	22,014
10,975	22,014
	10,975

These refer to trade accounts payable mainly for project execution activities. Trade accounts payable are not subject interest and are usually settled within 45 to 90 days.

### 13. Loans and financing

	Index	Maturity	2016	2015
Banco ABC Brasil	100% CDI + 10.30% p.a.	05/04/2015	-	6,691
Banco Pine	12% p.a.	-	-	\$C
Banco Pine	100% CDI + 6% p.a.	07/29/2016	iii	2,482
Banco BIC	100% CDI + 12.68% p.a.	04/03/2017	ж.	5,177
Queiroz Galvão	100% CDI + 7.50% p.a.	04/13/2015		103,929
Current		-	-	114,857
Noncurrent		C also	<u> </u>	3,422
Total		_	_	118,279

Loans and financing were guaranteed by promissory notes in the total amount of the agreements and by members' surety bond and was repaid during the current year from funds received through equity infusion and internal accrual.

### Covenants

The Company had no contracts with clauses requiring financial indices.

### 14. Provision for onerous contracts

	2016	2015
Queiroz Galvão	181	42,977

The provision for onerous contracts was the estimated present obligation that the Company has to pay to its customers for non-observance of contractual terms. These are determined based on analysis performed individually according to each agreement.

At March 31, 2016, Suzlon Brazil has paid this liability and currently, there is no such other liabilities exists as per best knowledge of the management

### 15. Provision for warranties

	2016	2015
Faisas	16,420	21,620
Queiroz Galvão	304	2,914
Martifer/Cubico	10,427	14,026
	27,151	38,560
Current	9,104	11,410
Noncurrent	18,047	27,150

The Company assures its customers the quality of its products, taking responsibility for possible replacements and repairs resulting from defects presented. Duration of warranty varies from 2 to 5 years.

### 16. Other accounts payable

	2016	2015
Provision for future expenses on projects completed	6,969	2=
Provision for other expenses	8,797	4,885
	15,766	4,885

The provision for futures expenses on projects completed refers to the spending forecast of the completed projects and the provision for other expenses is related to payables for administration execution activities. Other accounts payable are not subject interest and are usually settled within 45 to 90 days.

#### 17. Provision for risks

#### Civil, tax and labor claims

The Company is a party to various civil, tax and labor proceedings. A provision of R\$ 40,681 was recorded at March 31, 2016 (R\$ 36,153 at March 31, 2016) for proceedings for which cash disbursements are likely to be required to settle obligations.

The Company is also a party to other ongoing proceedings whose likelihood of loss was assessed by legal advisors as possible, but not probable, at the approximate amount of R\$ 94.925 at March 31, 2016 (R\$ 19,028 at March 31, 2015). In this connection, management understands that a provision for losses, if any, is not required.

Changes in provision for civil, tax and labor proceedings are as follows:

2016	2015
36,153	4,739
5,073	31,414
(545)	
40,681	36,153
	36,153 5,073 (545)

#### Provisions for unrecognized federal tax notices

On October 24, 2013, the Company was served a federal tax delinquency notice (tax delinquency notice on Corporate Income Tax (IRPJ) and effects of COFINS and PIS), an administrative proceeding during which the Brazilian IRS imposed a fine on the Company totaling R\$ 345,628. Based on the analysis of the corresponding tax notice and supported by the opinion of the Company's legal advisors, who consider the likelihood of loss to be possible, but not probable, Company management set up no provision thereof.

### 18. Equity

At March 31, 2016 capital amounts to 312,991 (R\$ 969 at 2015), divided into 312,990,633 (968,995 at 2015) common registered units of interest, with no par value, held as follows:

	2016		
	Number of units of interest	Capital	
Suzlon Energy A/S	312,859,395	312,859	
AE Rotor Holding B.V.	131,237	131	
Malmarugan Kothandaraman	1	0	
	312,990,633	312,991	

	2015		
	Number of units of interest	Capital	
Suzlon Energy A/S	837,757	838	
AE Rotor Holding B.V.	131,237	131	
Malmarugan Kothandaraman	1	-	
•	968,995	969	

### 19. Operating revenue, net

	2016	2015	
Gross operating revenue	-		
Sale of products	994	659,553	
Rendering of services	52,862	41,156	
	53,856	700,709	
Deductions			
Taxes on revenue	(5,351)	(5,479)	
Total operating revenue, net	48,505	695,230	

## 20. Cost of goods and services

	2016	2015
Cost of projects	(835)	(672,503)
OMS services	(28,290)	(10,480)
	(29,125)	(682,983)

## 21. General and administrative expenses

	2016	2015
Personnel	(20,587)	(19,488)
Impairment	(1,487)	-
Depreciation	(1,175)	(2,514)
Rent	(511)	(1,236)
Transportation	(1,754)	(816)
Advisory expenses	(4,598)	(5,311)
Other	(1,947)	(3,115)
	(32,059)	(32,480)

### 22. Other income (expenses)

	2016	2015
Provision for losses – Advances to suppliers		(4,000)
Provision for losses – IRPJ and CSLL recoverable	2,464	(27,242)
Provision for losses – PIS and COFINS recoverable	3,417	(3,417)
Provision for losses – Other Taxes	7,815	* *** *
Provision for losses - Stock	(4,208)	-
Provision for onerous contracts	(3,712)	33,256
Provision for contingencies	(5,073)	(31,414)
Other expenses, net	2,371	(5,458)
	3,074	(38,275)

### 23. Financial income (expenses)

	2016	2015
Short-term investment yield	721	1,656
Interest receivable – agreements with customers	<b>=</b> 5	56
Foreign exchange variation, net	(10,448)	(79,760)
Interest on bank loans	(2,591)	(29,061)
Interest and fines	(143)	(2,197)
Bank fees and charges	(53)	(2,938)
Other financial income (expenses), net	(1,179)	(912)
	(13,693)	(113,156)

# 24. Financial instruments and financial risk management objectives and policies

In the ordinary course of its business, the Company is exposed to risks, such as market risk and credit risk. These risks are monitored by management by using defined managing and policy tools.

The Company's risk management policies are established to find and analyze any risks faced by the Company, set limits and define appropriate risk controls, and also to monitor risks and compliance with these limits. Risk management systems and policies are frequently reviewed to reflect changes in market conditions and the Company's activities. The Company, through its standards, training and management procedures, aims at developing a disciplined and constructive control environment, where all employees understand their roles and obligations.

### a) Financial instruments

The fair value of financial assets and liabilities is included in the amount for which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or settlement. The following methods and assumptions were used to estimate fair value.

- Cash and cash equivalents these are stated at market value, which
  approximates book value. Short-term investments included in cash and cash
  equivalents are classified as available for trading and are not realized for
  speculative purposes in derivatives or any other risk assets. The market value
  is reflected in the amounts recorded in the balance sheets.
- Trade accounts receivable these result from Company operations, are classified as loans and receivables and are recorded for their original amounts, subject to provision for losses and adjustment to present value, as applicable.
- Transactions with related parties refer to intercompany loan/transactions carried out between Suzlon Energy Limited group companies, as mentioned in Note 8.
- Trade accounts payable these results from transactions with third parties for the purchase of inputs/services at market prices.
- Loans and financing bank credit notes transactions in order to strengthen the capital from the Company's activities.

At March 31, 2016, there was no significant difference between book and market values for the Company's financial instruments. In addition, the Company does not carry out hedge, swap or any other transactions that involve derivative financial instruments.

### b)Financial risk management objectives and policies

The Company's main financial liabilities, other than derivatives, comprise loans, trade accounts payable and other accounts payable. The main purpose of these financial liabilities is to raise funds for Company's operations. The Company has loans and other receivables, trade accounts receivable and other accounts receivable, cash and short-term deposits resulting directly from its operations.

The Company is exposed to credit and liquidity risk.

Company management oversees the management of these risks, reviews and sets policies for managing each of these risks, which are summarized below.

#### Interest rate risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market interest rate. The Company's exposure to risk of changes in market interest rates refers essentially to noncurrent liabilities subject to variable interest rates. The Company's loans and financing basically comprise transactions pegged to CDI interest.

#### Interest rate sensitivity

According to the Company's projections, sensitivity to a possible change in market interest rates refers essentially to noncurrent liabilities subject to variable interest rates. The Company's P&L is subject to insignificant variations by virtue of the effects of the DI-Cetip (Brazilian OTC Clearing House) rate volatility on financial investments and loans pegged to this rate. The Company considers below three scenarios for rate variations and respective future income that would be generated thereof.

Туре 2016		Rate	Scenario	+ 25% gain	Scenario (III) + 50% gain (loss)
	2016	(% p.a.)	(I) gain (Ioss)		
CDI assets					
Short-term		14.13%			
investments	6,869		971	1,213	1,456
CDI liabilities					
Loans	-	14.13%		-	-
Effect on P&L			971	1,213	1,456

#### Credit risk

Credit risk is the risk that a counterparty of a business will not meet an obligation under a financial instrument or agreement with the customer, which would lead to financial loss. The Company is exposed to credit risk in its business operations (particularly with respect to accounts receivable) and financing, including deposits in banks and financial institutions, and other financial instruments.

To mitigate these risks, Company management analyzes its counterparties' financial position, sets credit limits and permanently follows up on outstanding positions. In connection with financial institutions, the Company only conducts operations with financial institutions carrying low credit risk, as per rating agencies.

#### Liquidity risk

The Company manages liquidity risk maintaining adequate reserves, short-term investments, bank credit facilities and credit lines for taking out loans deemed appropriate, through continuous monitoring of expected and actual cash flows, as well as through combination of maturity profiles of financial assets and liabilities. Whenever necessary, Company's members support financially the Company's operations.

#### Trade accounts receivable

The customer's credit risk is managed by each business unit, subject to the procedures, controls and policies established by the Company in relation to this risk. Credit limits are set for all customers based on internal rating criteria. The customer's credit quality is assessed based on an internal extended credit rating system. These are monitored systemically and, when necessary, proceedings for collection are performed through appropriate departments.

#### Financial instruments and cash deposits

The credit risk represented by balances with banks and financial institutions is managed by the Company Treasury in accordance with the policy respectively established by the area. Exceeding funds are invested only in approved counterparties and within the limits established for each one. The credit limit of counterparties is reviewed on an annual basis by the Board of Directors, and may be changed during the year, subject to approval by the Finance Board. These limits are established in order to minimize risk concentration and thus mitigate financial loss in case of potential bankruptcy of a counterparty.

### Capital management

The Company manages its capital to ensure that it will be able to carry out its ordinary activities while maximizing returns of all interested or involved parties by optimizing debt and equity balances.

The Company's capital structure is formed by equity which includes capital and accumulated losses, as shown in Note 18.