

16 January, 2010

# Suzlon enters Swedish wind market

Order for 4.2 MW through two Suzlon S88-2.1 MW wind turbines

**Pune/Aarhus:** Suzlon Wind Energy A/S (SWEAS), the international business arm of Suzlon Energy Limited – broke new ground with its first order in Sweden. The order from Triventus AB, the highly respected wind power developer and consultant in Sweden, comprises of two S88-2.1 MW wind turbines. The 4.2 MW Assjö project, located 150 km from Göteborg and Stockholm, will be delivered by SWEAS through a contract that covers engineering, procurement and construction.

The project will be sold to Svensk Vindkorporativ Ek. Forening (SVEF), an active local wind power corporate after six months of operation. Suzlon will also sign service and maintenance partnership agreement with Triventus Energiteknik AB, subsidiary of Triventus AB, which will be applicable to future Suzlon projects in Sweden as well to ensure fast turnaround time and flexible service.

Sweden is a high potential wind market with more than 1,000 MW wind power already installed making it the tenth largest installed base for wind within Europe. However, with almost 3,000 MW more expected to be installed by 2013, and new orders of over 1,000 MW over 2008-09 alone, Sweden ranks as the sixth largest wind market in Europe.

In 2009, the Swedish Government set forth an integrated climate and energy policy for up to 2020. This forms the most ambitious climate and energy policy ever presented by a European country and proposes highly ambitious targets including that half of Sweden's energy coming from renewable sources in 2020; Sweden's net emissions of greenhouse gases being equal to zero by the middle of the century with a 40 percent greenhouse gas emissions reduction target for 2020.

Speaking on the order, **Mr. Erik Winther Pedersen - CEO, Suzlon Wind Energy A/S** said, "This is our first step into the exciting and promising Swedish wind market. We are very happy to take this step in partnership with Triventus AB laying the foundation for a strong future. We believe this is an example of our commitment and capabilities that allow us to create solutions that are optimized to the market conditions and our customer's needs."

**Mr. Gert-Olof Holst - Managing Director, Triventus AB**, said, "The project called for flexible wind turbine suppliers with an open profile towards operations and maintenance system and technology and Suzlon has worked very hard to meet our needs perfectly. We are confident of their products and services, and look forward to a mutually rewarding relationship in the long term."

Speaking on the order, **Mr. Sumant Sinha - COO Suzlon Energy Limited** said, "This marks the beginning of Suzlon's establishment in Sweden which with its far reaching vision on climate change and energy presents a very exciting market opportunity for us. This new order testifies to our customer centricity, and we look forward to expanding our footprint in Sweden and the world over."